

Cape Lambert, Western Australia

## Investor seminar

Sydney

29 November 2012



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Shanghai, China

### Tom Albanese

Chief executive

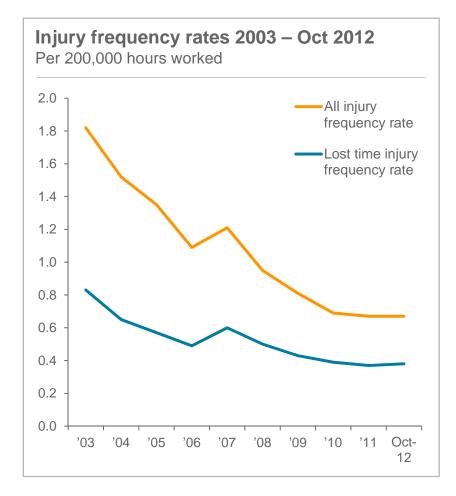


# Agenda

Tom Albanese	
Guy Elliott	
Sam Walsh	
Tom Albanese	
Alan Davies	
Tom Albanese	



#### Safety remains our core value





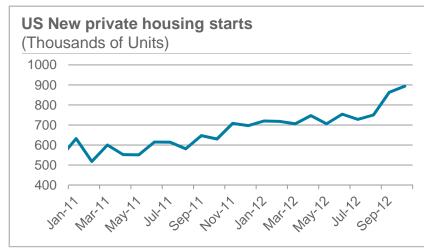
**Testing safety equipment** 

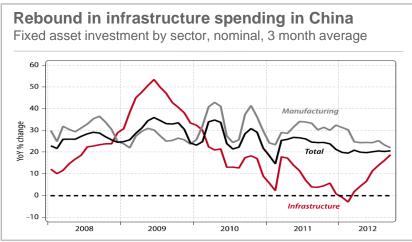


- Short term outlook remains uncertain and volatile
- Focus on balance sheet discipline and single A credit rating
- Strong operational performance under tough conditions
- Taking decisive actions to compress costs and optimise returns
- Long term industry fundamentals remain attractive
- Rio Tinto is well positioned
- Strategy is unchanged large, long life, cost competitive assets
- Disciplined and rigorous capital allocation and prioritisation
- Allocating capital to projects with highest returns in the most attractive sectors



#### Short term market volatility but Chinese indicators are more positive



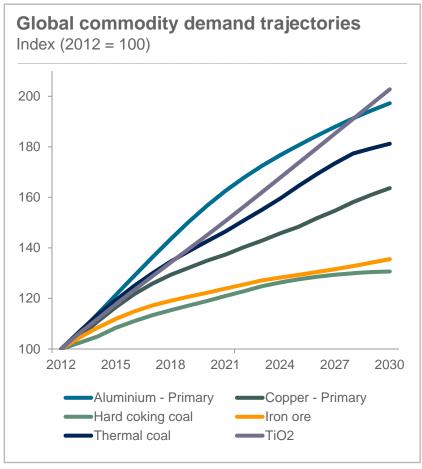


- Continued uncertainty in Europe and **United States**
- Expected fourth quarter pick-up in China
  - fixed asset investment continues. to strengthen
  - leading indices are improving
- Chinese leadership transition underway
- Markets expected to remain volatile

Source: Bloomberg, GK Dragonomics Research



#### The long term demand outlook remains attractive

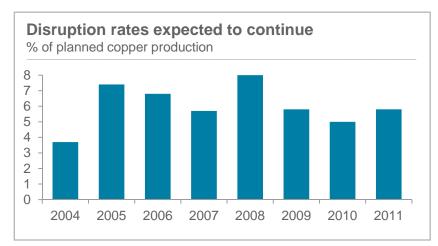


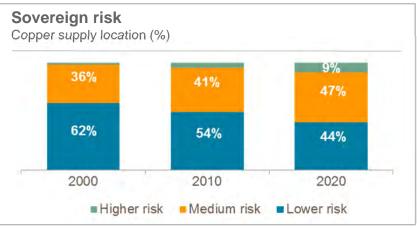
- ~2 billion additional people to urbanise by 2030
- Global steel consumption expected to grow by 2 per cent per annum
- China to remain the key driver until mid-2020s
- India and South East Asian economies more than offset flat and then falling consumption in China
- Consumption-led growth will benefit TiO<sub>2</sub> and Aluminium

Source: Rio Tinto analysis



#### The industry supply response is increasingly challenged



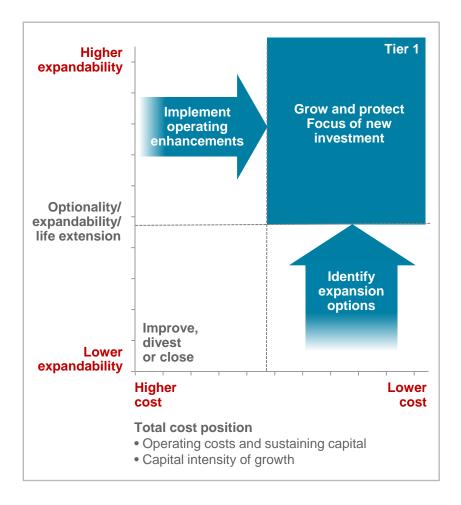


- Cost escalation and rising capital intensity will increase pressure on marginal project returns
- Scarcity of highly skilled labour, access to financing
- Rising threat of resource nationalism
- Recent high profile project deferrals

Source: Brook Hunt – a Wood Mackenzie company



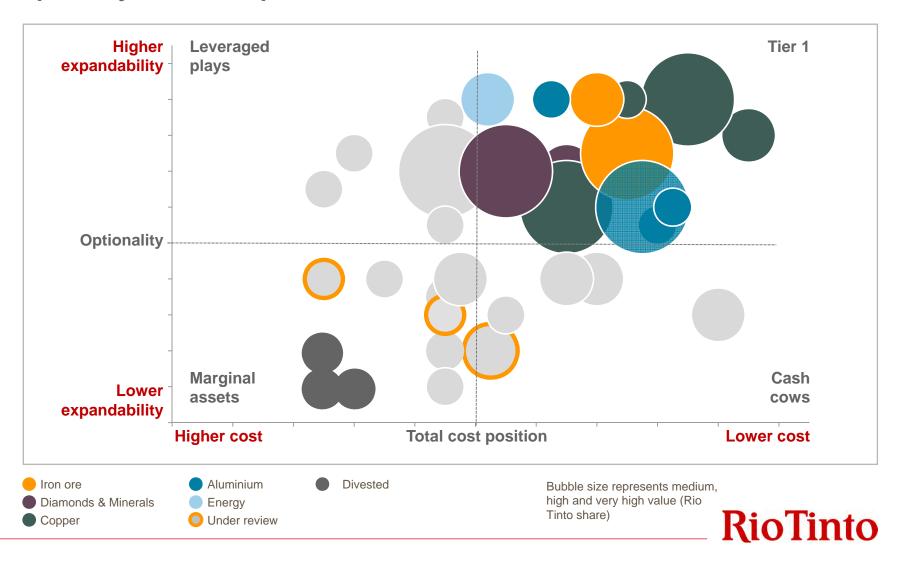
#### Within this context, our fundamental strategy is consistent and unchanged



- To maximise total shareholder return by sustainably finding, developing, mining and processing natural resources
- Invest in and operate large, long term, cost competitive mines and assets
- Allocate capital to the highest return opportunities
- Investments driven by the attractiveness of commodity sectors, and the quality of each opportunity



#### We are taking constant steps to improve the quality of the portfolio



#### A clear and consistent strategy

- The long term demand outlook remains attractive
- Post GFC effects continue to drive short term market uncertainty and volatility
- Increasingly delayed industry supply side response
- Rio Tinto's fundamental strategy remains unchanged
- Allocating capital to those projects offering the highest returns
- Targeting investment in the most attractive sectors
- Constantly improving the portfolio in line with our strategy





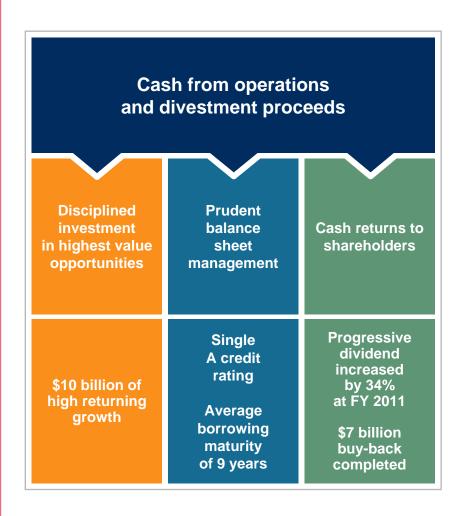
Cape Lambert, Western Australia

## Guy Elliott

Chief financial officer

**RioTinto** 

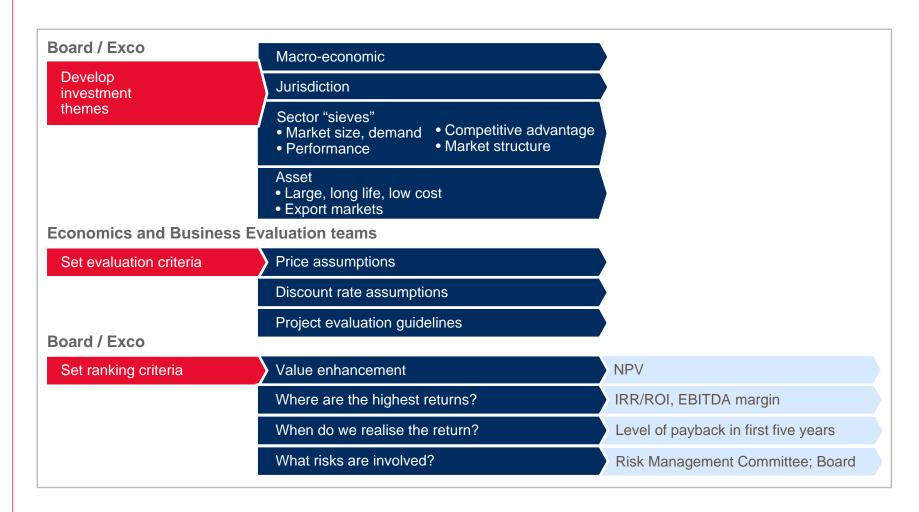
#### Balancing value adding investment with returns to shareholders and a prudent balance sheet



- Prudent balance sheet and single A credit rating in a volatile environment
- Progressive dividend provides sustainable long term returns to shareholders
- Disciplined and rigorous approach to capital allocation
- Investment programme focused on highest quality opportunities
- Return surplus cash to shareholders

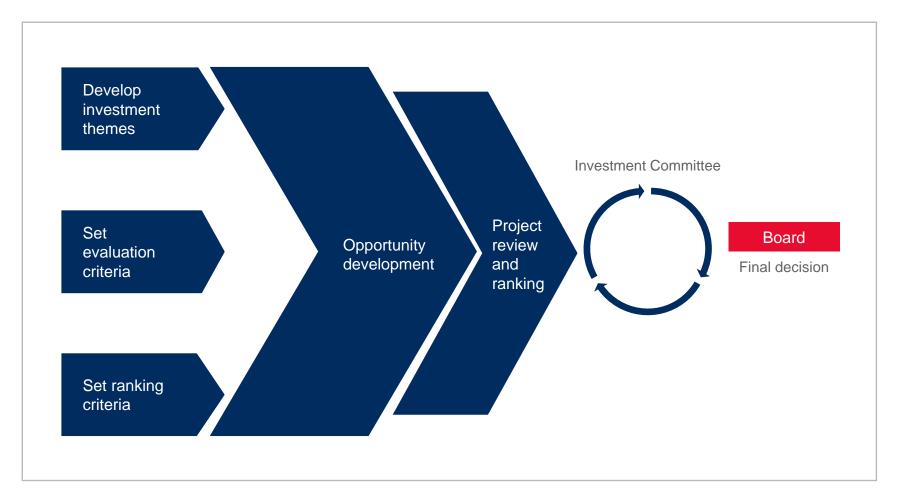


#### Distinctive strategic investment themes and standard evaluation criteria drive our investment approach



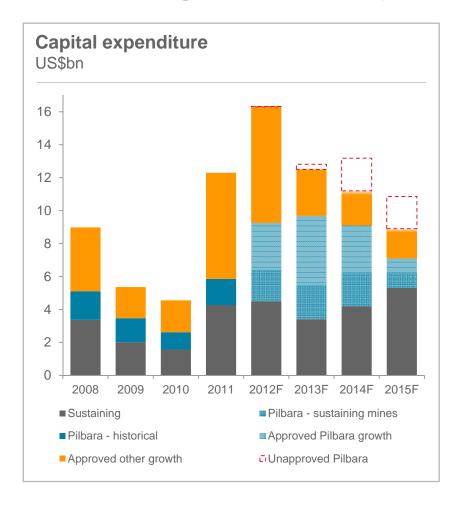


#### Our capital allocation process ensures we are making good decisions





#### Capital expenditure is being prioritised on the highest quality projects



- Capex programme managed within boundaries of single A credit rating
- Average sustaining capex reduction of >\$1 billion in 2013
- \$1 billion reduction to Pilbara investment
- Further flexibility in Pilbara growth programme decisions
- No new major project approvals in the near term
- Three significant projects in three commodities coming on line within the next 12 months:
  - Yarwun 2 currently ramping up
  - Oyu Tolgoi phase 1
  - Pilbara 290 expansion



#### Strong returns from key approved growth projects

Project	Approved capex (\$bn)	Capex remaining (\$bn)*	% complete	IRR	EBITDA Margin
Pilbara 290	9.7	5.8	40%	>15%	>40%
Pilbara 360	5.5	5.1	<10%	>15%	>40%
Oyu Tolgoi Ph 1	6.2	0.2	97%	>15%	>40%
Kitimat	3.3	2.4	34%	>15%	30-40%

Note: IRR presented using internal assumptions for volumes and cost and consensus estimates for foreign exchange and commodity prices (as at 23 November 2012). EBITDA Margin is average margin of total asset in the five years following project completion. Both IRR and EBITDA Margin presented as a range only and may vary according to commodity price outcomes and other variables.



<sup>\*</sup> Excludes unapproved capex.

<sup>\*\*</sup> Rio Tinto Share

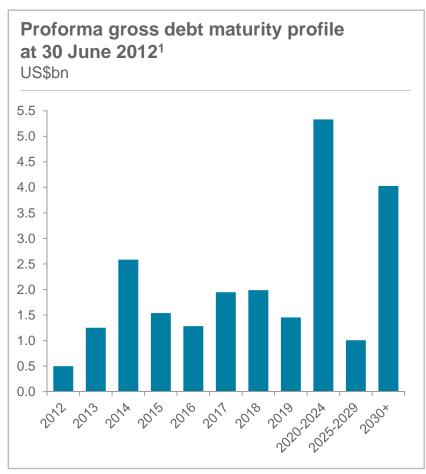
#### Shaping the portfolio in line with our strategy

- Capturing value from assets that no longer fit our strategy
  - >20 divestments worth a total of \$12bn completed since 2008
  - Various strategic review and divestment processes underway
- Further divestments to come, expect substantial cash proceeds over next 12+ months

Divestments in 2012 and assets announced as under review				
Alcan Cable, Specialty Aluminas, ZAC	Non-core aluminium and coal assets; not "large" or "long life"			
Diamonds business	Insufficient scale in context of broader Rio Tinto portfolio			
Pacific Aluminium	Non core			
Palabora Mining	Non core			



#### Prudent balance sheet management

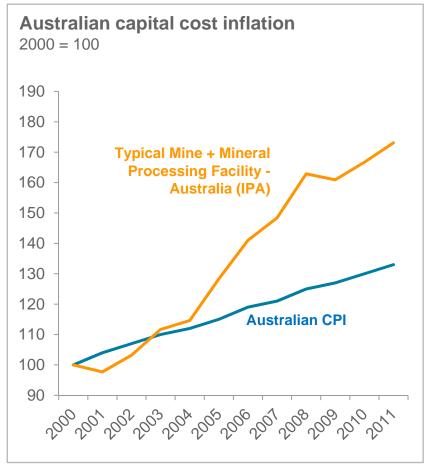


<sup>1</sup>30 June 2012 maturity profile adjusted for \$3 billion bond issue August 2012 and \$0.5 billion bond maturity September 2012

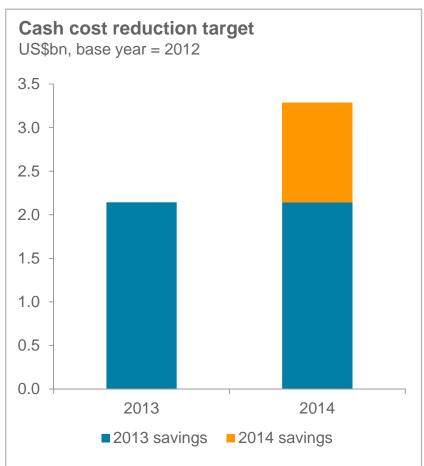
- Aim to maintain a single A credit rating
- Long term and smooth debt maturity profile
  - Weighted average maturity of over nine years
  - \$5.5 billion of bonds issued in 2012 with a weighted average maturity of around 12 years and coupon of 3.6%
  - \$1.7 billion of bonds falling due over next 15 months
- Approximately two thirds of gross debt at fixed interest rates



#### Further significant cost reductions planned







at constant FX



#### A disciplined approach to capital allocation

- Prudent balance sheet and single A credit rating in a volatile environment
- Clearly defined approach to capital allocation
- Investment programme focused on the highest quality opportunities
- Substantial reductions in capital plan; further flexibility available
- Progressive dividend provides sustainable long term returns to shareholders
- Return surplus cash to shareholders
- Shaping the portfolio in line with our strategy
- Strong operational performance with further significant cost reductions planned





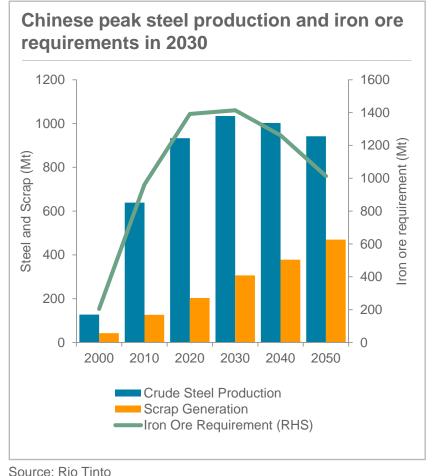
Pilbara, Western Australia

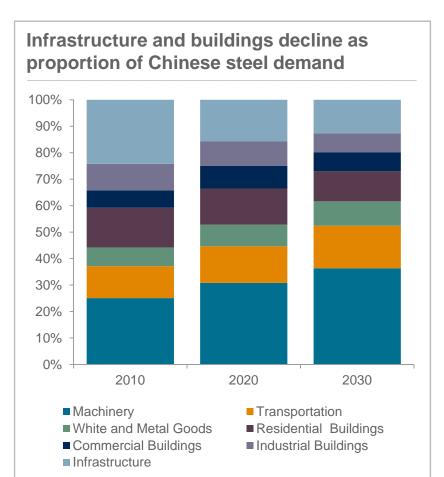
### Sam Walsh

Chief executive Iron Ore



#### Robust Chinese steel demand growth to peak at around 1 billion tonnes

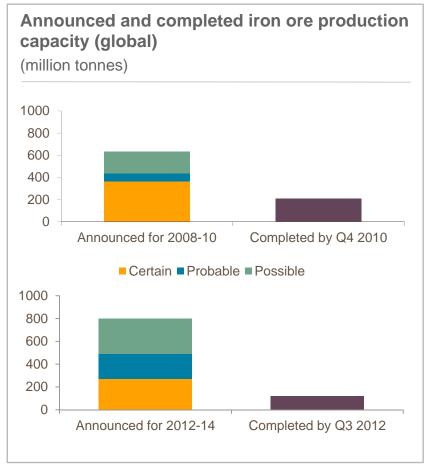




Source: Rio Tinto

RioTinto

#### There continues to be significant constraint to the development of new iron ore supply

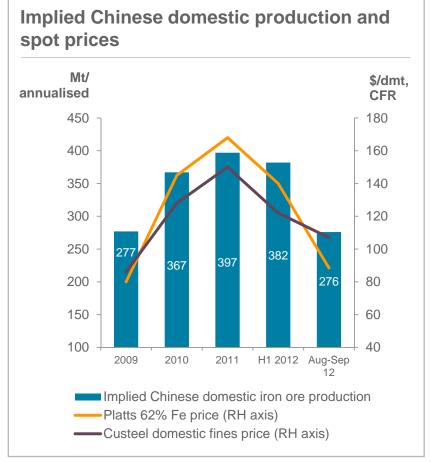


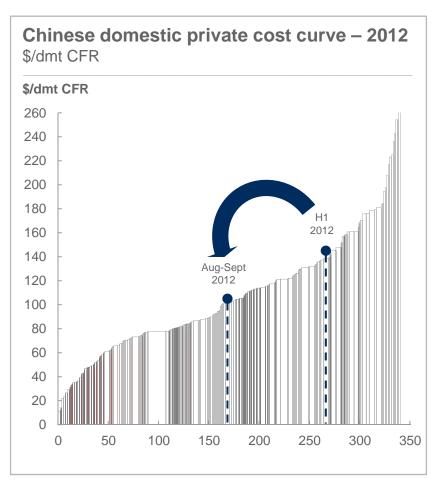
Source: UNCTAD, Rio Tinto analysis

- Announcements from others do not necessarily translate to supply capacity
  - Competition for labour with oil/ gas
  - Reduced sources of project financing
  - Protracted approvals processes
  - Shortage of specialist mining skills
  - Difficulty working in remote locations
- High cost Chinese domestic supply required to meet demand in the short to medium term

RioTinto

#### Chinese domestic iron ore production is highly price sensitive

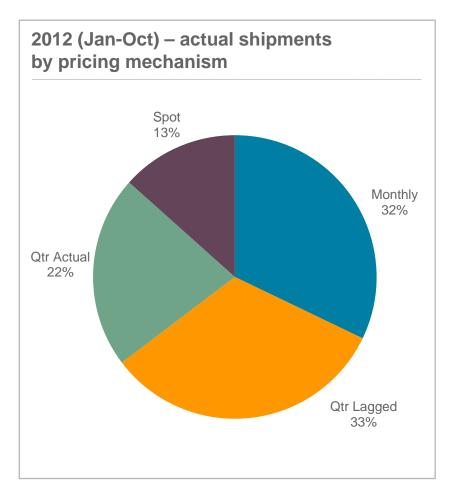


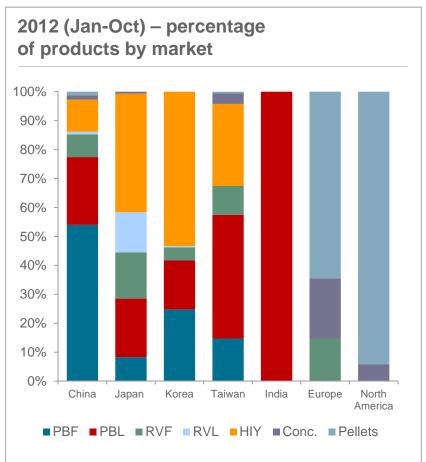


Source: Platts, CU Steel, China National Bureau of Statistics, Rio Tinto analysis.



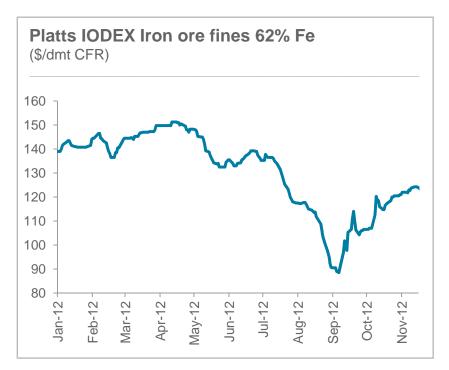
#### Commercially and technically attuned to the needs of customers

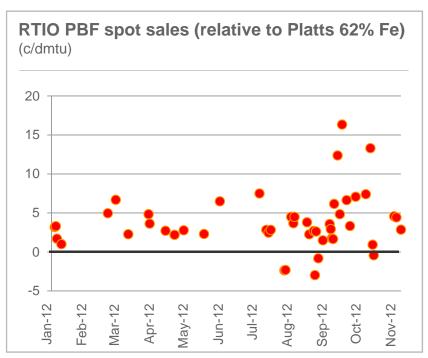






#### Maintaining iron ore sales and marketing sector leadership

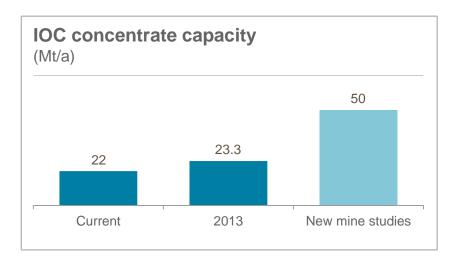




- Matching customers with the right product has led to increased value
- 2012 PBF spot sales are on average, more than \$2/dmt higher than the prevailing market price (relative to Platts 62% Fe)
- Integrated marketing and operations has led to more efficient loading at ports



#### IOC has a pipeline of high grade growth options to meet market demand





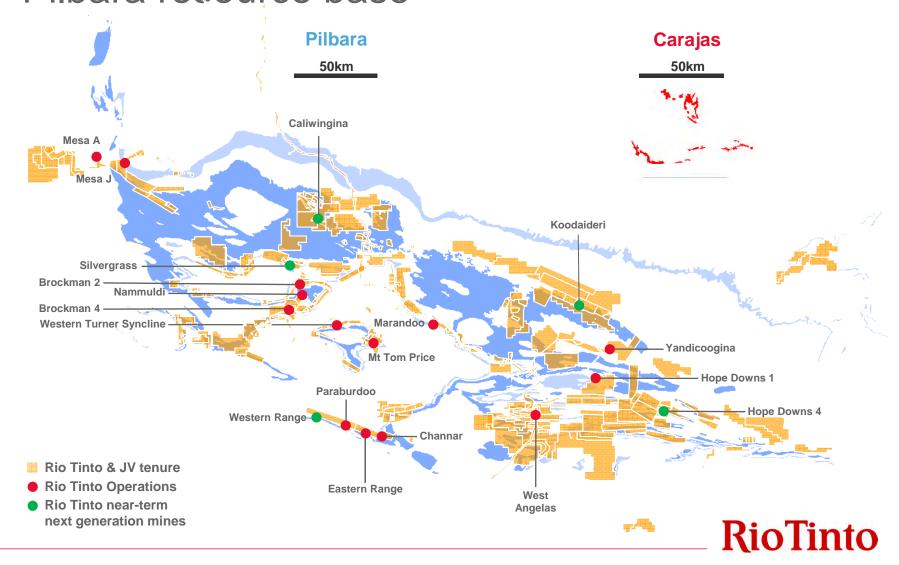
High grade concentrate stockpiles Sept Iles, Quebec

- Final commissioning of CEP phase 1 to 22 Mt/a
- On track for phase 2 to 23.3 Mt/a in 2013
- Consistently high quality products with the lowest phosphorus in the industry
- High grade resource base in excess of 2 billion tonnes<sup>1</sup>, with an extensive drill programme
- Options for expansion to 50 Mt/a through sequential mine developments available for study

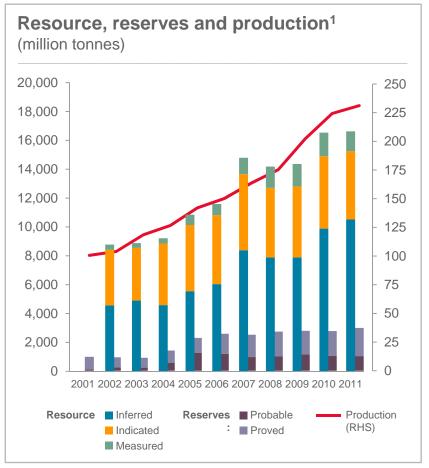
<sup>1</sup>Note: Meas = 202Mt @ 39.3 %Fe. Ind = 754Mt @ 38.2 %Fe. Inf = 1.417Mt @ 37.8 %Fe Source: Rio Tinto Annual Report 2010

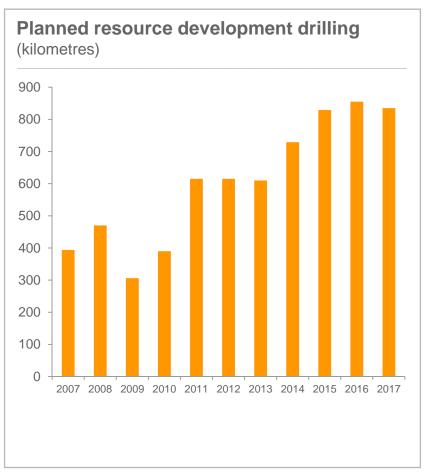


#### Tier one assets within a globally significant Pilbara resource base



#### Resources and reserves growth and drilling effort ahead of production growth

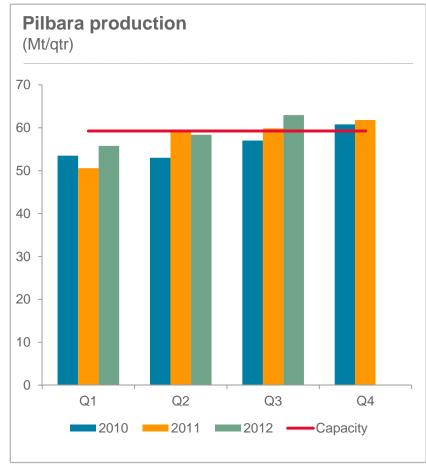




<sup>&</sup>lt;sup>1</sup> Resource and Reserves in dry tonnes, reported on a 100% basis and Resources exclusive of Reserves. Details of the Mineral Resources Resource and Ore Reserves from 2001 to 2011 are found in the Rio Tinto Annual Reports



#### Rerated 237Mt/a nameplate capacity as a result of deep system visibility

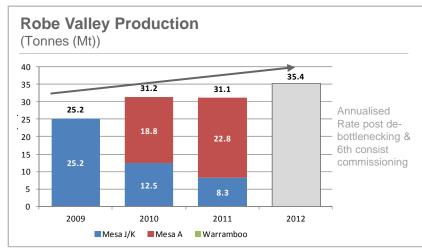


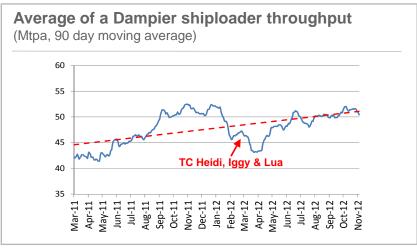
- New nameplate capacity at 237Mt/a
  - Operations Centre assists deep system visibility, significantly advancing performance
  - Q3 2012 a record production quarter – 62.9Mt, a 5.2% increase on Q3 2011
  - Shipping remains strong
  - Closing in on the rail bottleneck
- Continue to build mine stocks in preparation for expansion infrastructure being delivered

Source: Rio Tinto



#### Constant system analysis informs a programme of improvement

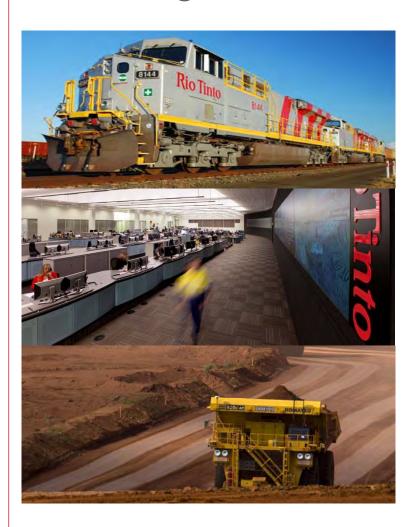




- Our last major expansion took the integrated system to 220 Mt/a
- Low capex debottlenecking has also assisted capacity gains
- Operational improvements are continuing to stretch the system, for example:
  - Robe Valley system performance
  - Car Dumper rates ~ 3% improvement
  - Shiploader rates ~ 4% improvement



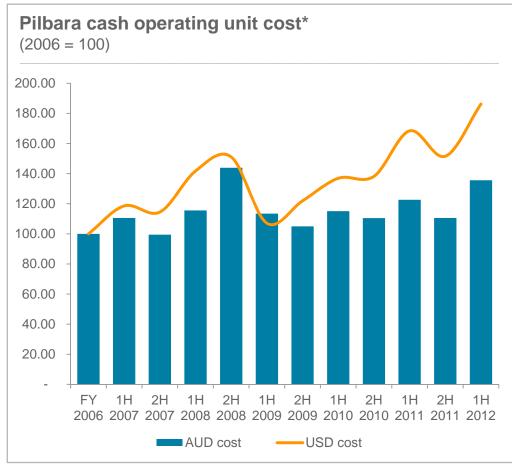
#### Our Mine of the Future is turning competitive advantage into real business value



- Technology and automation will continue to drive business success
- Improving sophistication of real time data and progressive cultural change are keys to success
- Substantial benefits will accrue
  - Cost savings eg recruiting 900 fewer people
  - Managing increasing business complexity
  - Anticipating problem areas
- Phase II of our Operations Centre will unlock further value across our network



#### Remaining focused on cash costs management

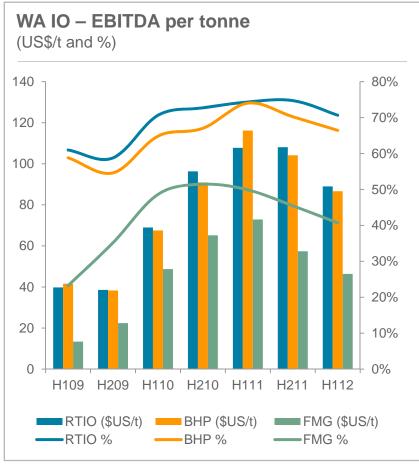


- Inflationary pressures persist but signs of easing
- We continue with a strong focus on controlling AUD cash operating unit costs
- 2012 first half costs adversely impacted by weather, as is typically the case
- Increased costs H1 primarily due to manning in preparation for expansion

Unit cost shown on the graph is Rio Tinto share of Hamersley Iron and Robe River calculated from cash costs for Hamersley Iron and Robe River. Excludes royalties, shipping costs, and in 2006 real terms



#### Leading EBITDA performance in the Western Australia iron ore industry

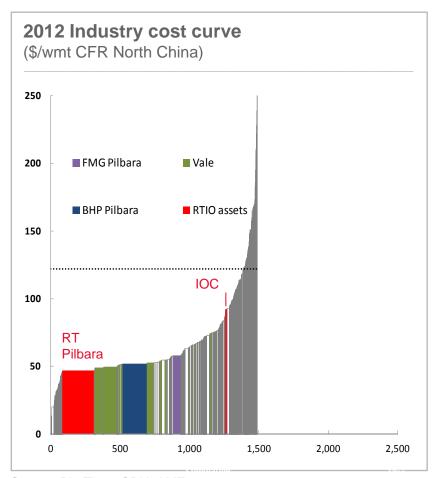


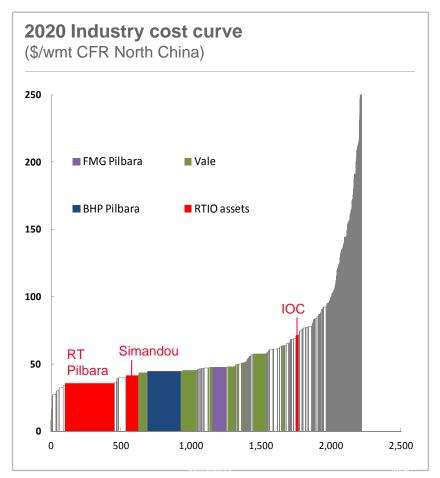
Source: Rio Tinto; BHPB; and FMG lodged financial statements Note: RTIO results exclude Dampier Salt and RT Marine Tonnage based on attributed shipments (adjusted for Robe River at 65% as per financial results

- 2012 EBITDA has been impacted by lower sales prices
- Relative to our competitors our performance remains higher
- 1H 2012 cash cost: US\$24.50/tonne
- The Pilbara operations continue to generate strong margins
- Our Pilbara cash operating cost position will decline as we expand, with all key infrastructure in place.



### Our assets will continue to be well-positioned on the contestable market cost curve



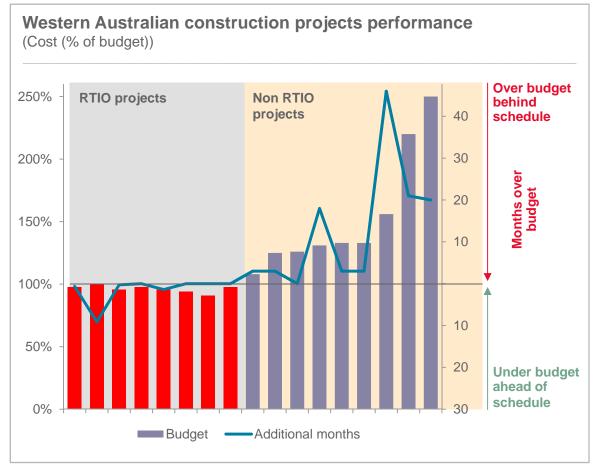


Source: Rio Tinto, CRU, AME

Note: Includes shipping, royalties and sustaining capital expenditure and is adjusted for inflation and FX



# We have demonstrated superior performance in delivering projects



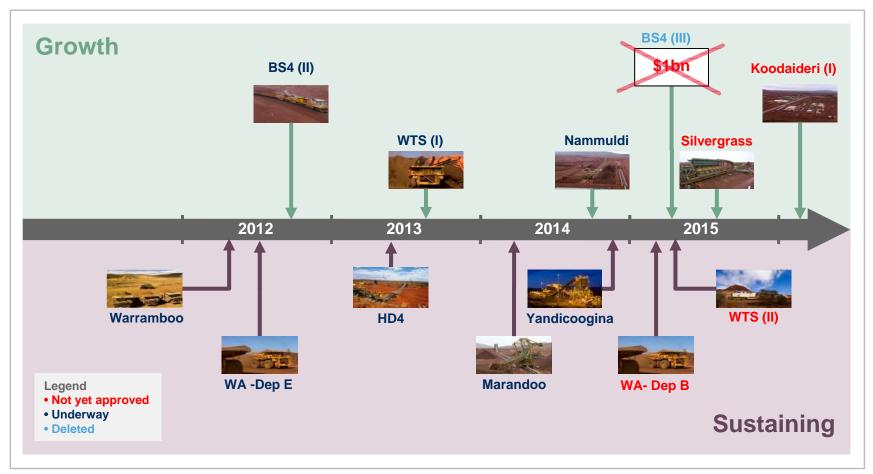


**New Cape Lambert** stockpile yards

Source: Rio Tinto, Pit Crew Management Consulting



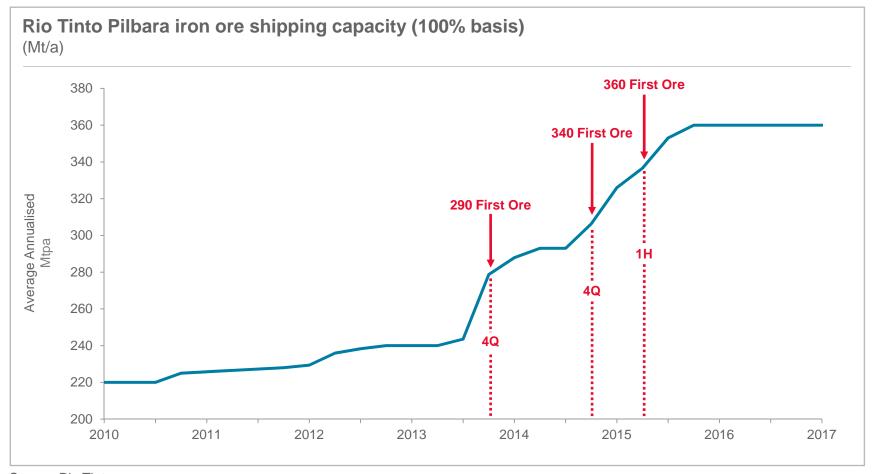
# US\$1 billion saving for 360 Mt/a expansion programme



Note: Timing refers to first production



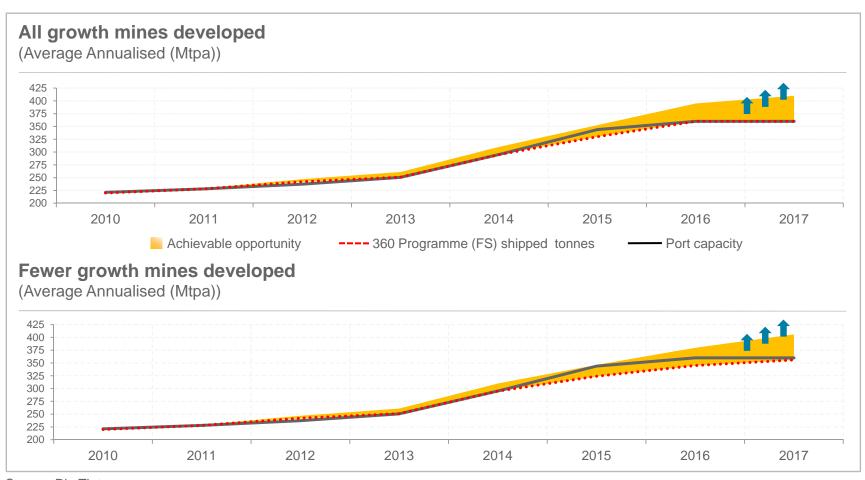
### All "first ore" commitments remain well on-track



Source: Rio Tinto



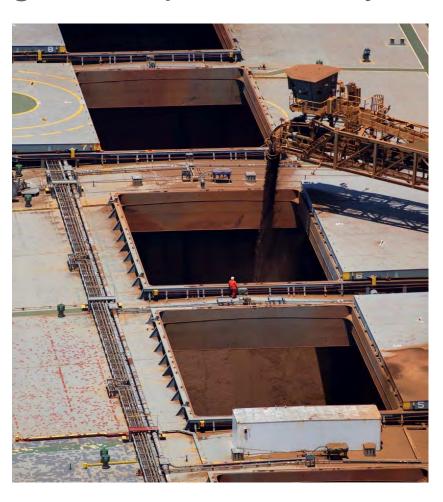
# High value optionality of large mine capital vs. low cost incremental system gains



Source: Rio Tinto



# A robust productivity platform will facilitate growth up to and beyond nameplate capacities



- Major productivity opportunities exist with volume, capital and labour, with low cost gains, eg
  - Implement control logic adjustments and blending control at Brockman 4 (II) plant to provide ~3Mt/a increase
  - The 7 Mile rail yard optimisation will deliver ~1Mt/a
  - Parker Point reclaimer project expected to deliver ~3Mt/a
  - Sustaining capital reduction target of 10-15%
- Achievable through extending our technology- enabled operating model



# Summary

- Ramping supply and customer engagement to meet continuing steel mill customer demand from China and other emerging markets
- First- class asset optionality of a resource-rich Pilbara precinct and the ability to balance large capital mine spend with low cost incremental system gains
- Reaping competitive advantage from innovation in technology and automation, including a rated capacity increased by 7Mt/a through productivity improvements
- Continuing as the Pilbara's lowest cost, most productive producer
- The demonstrated leader in expansion projects;
  - Reducing capital spend by \$1 billion and holding capital intensity at early US\$150's
  - New expansion target of 290Mt/a, 340Mt/a and 360Mt/a
  - Providing early expansion tonnes at 340Mt/a by 4Q 2014





Cape Lambert, Western Australia

# Investor seminar - Break Sydney

29 November 2012





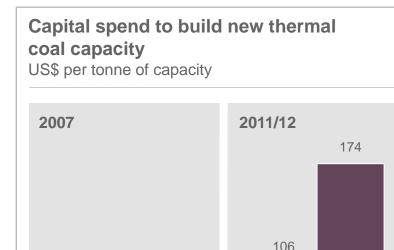
Oyu Tolgoi, Mongolia

# Tom Albanese

Chief executive



# Energy: challenging market and cost position



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Australia

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ROW

Source: "Opportunity at Risk: Regaining our competitive edge in minerals resources", commissioned by and prepared for the Minerals Council of Australia, Port Jackson Partners September 2012

ROW

Australia

- Earnings impacted by lower prices, a high Australian dollar, and high input costs
- Cost per tonne to build new thermal coal capacity now more expensive in Australia than rest of world
- Focus is on pulling short term productivity levers to boost earnings:
  - first quartile equipment performance
  - procurement
  - labour cost/productivity
- Significant cost compression in 2013
- Coal project options in Australia under review



# Energy portfolio maintains long term optionality



Benga Mine, Mozambique



Roughrider Project, Saskatchewan

#### Coal

- Mozambique:
  - Significant exploration activity in Moatize Basin
  - Resource and infrastructure studies progressing with industry & Government

#### **Uranium**

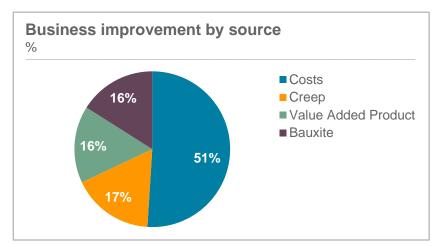
- Promising exploration programme in the highly prospective Athabasca basin following 2012 acquisition of Hathor
- Exploration decline commenced at ERA to prove up and extend underground uranium resource at Ranger
- Active exploration of new satellite resource (Z20) at Rössing. Further development of growth projects dependent on market conditions

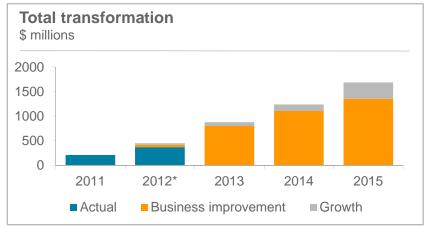
#### **Divestments**

- US\$227 million net gain on sale of Extract and Kalahari interests
- US\$50 million from sale of Riversdale Holdings (74% shareholder in ZAC)



# Rio Tinto Alcan on track to deliver over \$1.6 billion of EBITDA improvement by end of 2015





\*As at September 2012

- \$366m sustainable EBITDA improvements since 2011
- Annual business improvement runrate exceeding \$250 million
- Accelerating and increasing cost reduction
  - Further reductions in SG&A
  - Productivity improvements
- Revenue improvement from production creep, value added product and bauxite
- Yarwun 2 and Kitimat to deliver. **EBITDA** improvement
- Portfolio management



# Countdown to first commercial production at Oyu Tolgoi

Event	Timeline
First ore through SAG mill	January 2013
First concentrate production	1 month post commissioning
Commercial production (30 days at 70%)	May – June 2013

- Binding power agreement with Inner Mongolia signed
  - All lines energised and commissioning commenced week of November 12th
- Project 97% complete
- Sales contracts for 75% of concentrate in place
- Transitioning to 90% Mongolian operations workforce





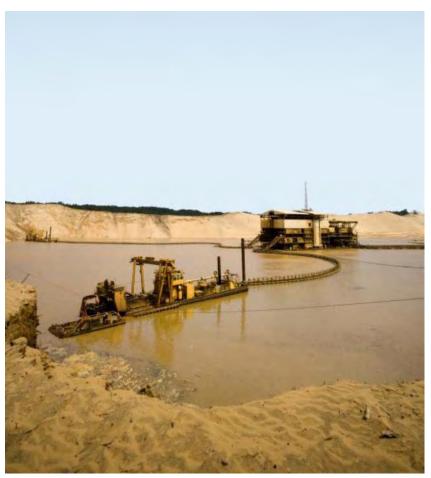


# Alan Davies

Chief executive, Diamonds & Minerals

**RioTinto** 

# A leader in our markets and well placed to capture value from the economic cycle



Richards Bay Minerals, South Africa

- Portfolio of industry leading businesses
- Global macro-trends are driving midlate cycle demand growth
- TiO<sub>2</sub> poised to become a significant contributor to Group earnings over the coming decade
- Strong underlying position in minerals, with significant optionality to grow
- Well placed to supply the growing Asian salt market
- Diamonds strategic review progressing
- Simandou is changing the way mining projects are delivered in Africa



# A portfolio of industry leading assets



#### Titanium dioxide

- #1 producer of TiO<sub>2</sub> feedstocks
- Mines in South Africa, Canada, Madagascar with significant expansion potential
- Portfolio optimised through technology and expertise



#### **Minerals**

- #2 producer of refined borates
- Tier one mine in California with expansion optionality
- Jadar lithiumborate project in Serbia
- Potash JV in Saskatchewan



#### **Diamonds**

- #3 rough diamond producer & leader in coloureds
- Mines in Aus. Canada, Zimbabwe
- Project in India
- Strategic review underway



#### Salt

- #1 exporter of solar salt
- JV between Rio Tinto (68%), Marubeni (22%), Sojitz (10%)
- 3 mines in Western Australia

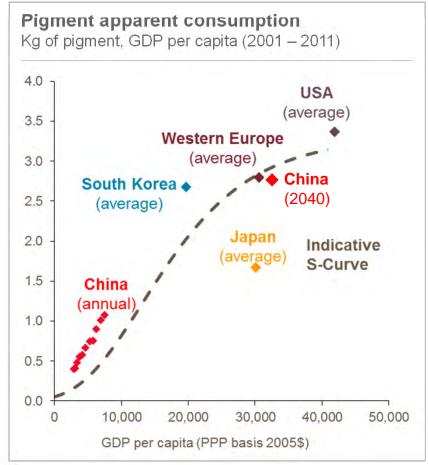


#### Simandou

- Largest untapped iron ore deposit
- High grade (65-66% Fe)
- Lowest quartile cost producer
- Unique development partnership

### RioTinto

# Titanium dioxide to follow a similar development path to steel



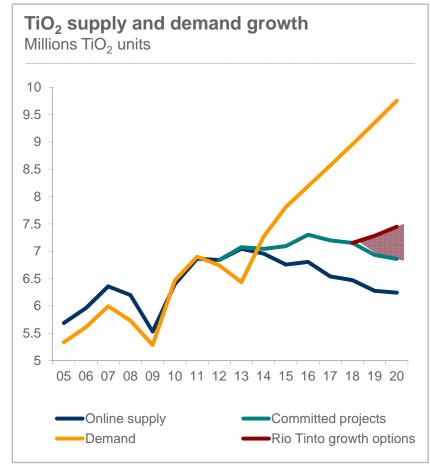




Source: Rio Tinto, World Steel Association



# Rio Tinto Iron and Titanium has options to participate in market growth

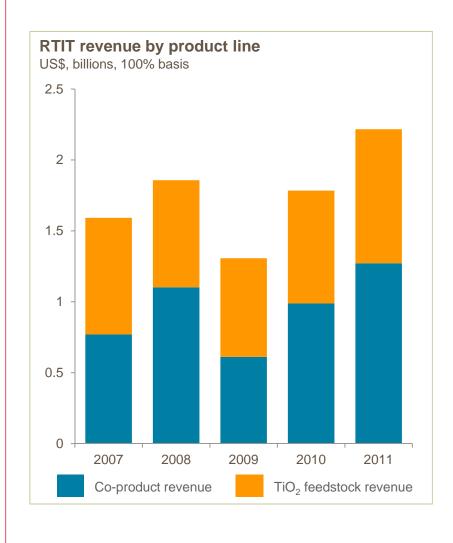


- 3 new operations the size of RBM will need to be brought online by 2020 to satisfy demand projections
- Slow industry supply-side response
- Some market softness in 2013 expected – coincides with two furnace rebuilds
- RBM acquisition provides control of tier 1, highly cash generative asset
- Potential to further expand mining and refining capacity by up to 50%
- Strong resource position to capture further demand upside

Source: Rio Tinto



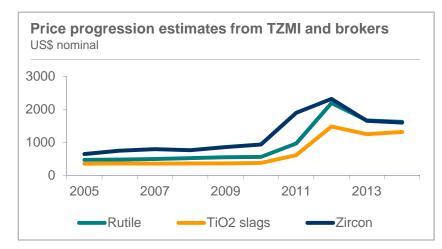
# Co-products add significant portfolio value



- Leveraging technology to create valuable products instead of waste
- Co-products include high purity iron, steel, metal powders, zircon and rutile.
- Provides greater flexibility to respond to changing market environment
- Co-products account for nearly 50% of revenues for the last five years
- Steady increase in value projected



# Outlook continues to be strong with some short term oversupply in high grade feedstock



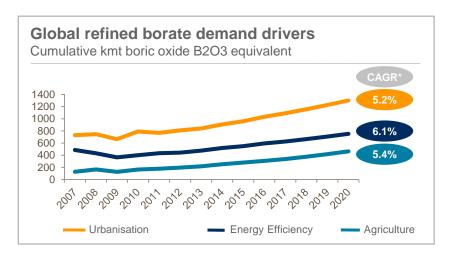


Source: Rio Tinto

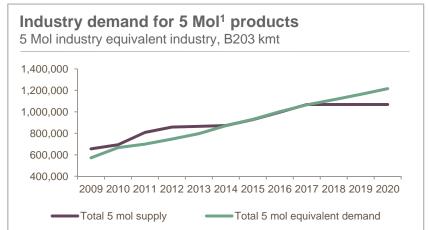
- Replacing long-term price contracts
- Exposure to prices potentially up to 300% higher than those under long term contracts
- Inventory overhang for zircon and high grade feedstocks putting pressure on short term pricing
- Zircon is produced as a nondiscretionary by-product of TiO<sub>2</sub>
- Medium to long term industry fundamentals remain robust, underpinning titanium dioxide business
- Leveraging marketing experience

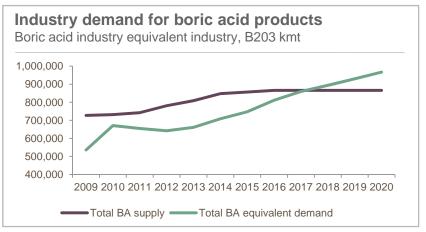


# Supplying borates to high growth end users



- High growth in refined borates driven by rising environmental and productivity standards
- Product strategy focussing on supplying the high quality products to high demand end users
- Short term tightness in sodium borates industry, mid to long term upside in boric acid



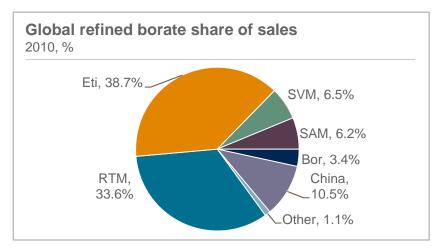


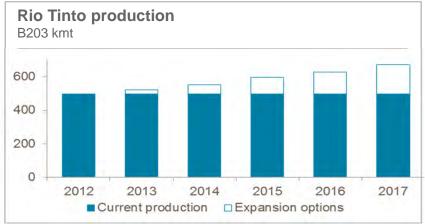
<sup>15</sup> Mol is the primary sodium borate product sold by RTM

\*CAGR from 2012 - 2020 Source: Rio Tinto



### Strategic optionality built into the borates business





Source: Rio Tinto

- Tier 1 orebody at Boron, California
- Consistent quality and reliability
- Flexible production responsive to market demand
- Leveraging upside pricing potential
- Incremental capacity expansions
- MDDK\* introduces a new process
  - Supports efficient mine utilisation
  - Optimise product mix
  - Low capital intensity
- Strategic options for development from Jadar

MDDK – Modified Direct Dissolving of Kernite



# Expansion into complementary sectors

#### Jadar Lithium-Borate, Serbia

- 2 high value product streams from one mine
- Expansion of global borate sales
- Potential to supply 20% lithium market
- Currently in pre-feasibility phase



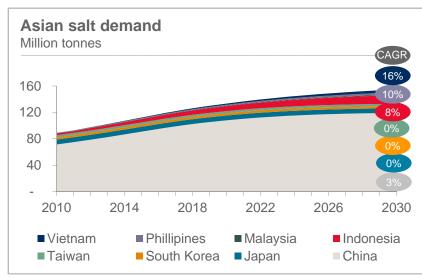
#### Potash, Saskatchewan

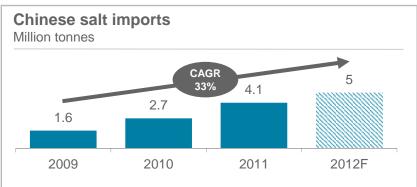
- Developement JV in premier potash basin
- Synergies with borates businesses
- Exploration targeting a tier one resource suitable for solution mining – initial results promising
- Proximity to available infrastructure, including Rio Tinto owned Kitimat port





### Dampier Salt<sup>1</sup> – the world's largest exporter of salt





<sup>1</sup>Rio Tinto 68%, Marubeni 22%, Sojitz 10% Source: Rio Tinto

- Three operations in Western Australia with a combined capacity in excess of 10Mtpa with ability to expand to meet demand growth
- Synergies with the iron ore business
- Demand growth driven by Chinese imports to fuel automotive, construction and electronic sectors
- Potential for incremental expansion in response to demand growth in China
- Lower energy costs compared with China domestic well salt competitors
- ~75% 2013 pricing contracts completed



# Diamonds are well positioned for profitable growth

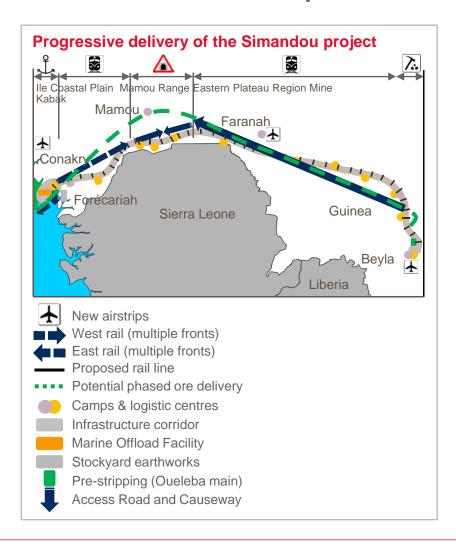


Courageous Spirit, inaugural Bunder diamond jewellery collection

- Strong industry fundamentals driving price
  - Lack of significant discoveries and long development lead times
  - Late cycle demand development being led by China and India
- Continuing to invest in growth options
  - Argyle underground moving forward, Crusher 1 to be commissioned early Q1 2013
  - Open pit mining at Diavik complete, underground mining from all three pipes underway
  - Bunder project in pre-feasibility



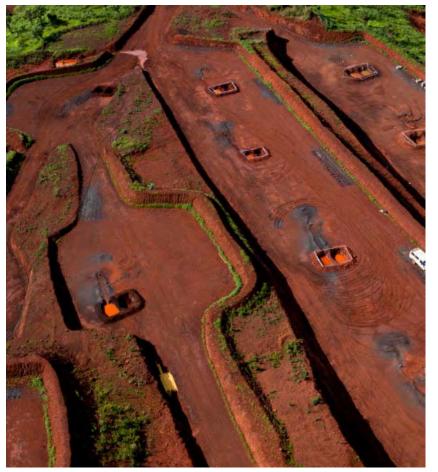
# Simandou, a tier one iron ore project in a world class province



- Largest known undeveloped iron ore deposit in the world
- Progressive development of railway, mine and port
- First shipment of ore by mid-2015
- Project is advancing against clear milestones agreed with the Government of Guinea
- Investment will be phased in line with:
  - Finalisation of Investment Agreement
  - Finalisation of partner and project financing strategy
  - Government approvals for work on the ground



# A project of this magnitude requires a unique approach to development



Drill pads, Simandou. Guinea

- Partnership underpins development strategy and risk management approach
- Local and sustainable development
  - Cross-sector partnerships to encourage economic diversification
  - Capacity development and training to build skills and institutions
- Infrastructure creates a key lever for regional economic development



# Phased development and ramp up



Ground clearing work at the port



Road development between Farannah and Kissidougou

- Simandou infrastructure declared a Project of National Interest for Guinea by Presidential Decree
- Scope and location of rail and port approved
- Construction of the pioneering marine offload facility underway
- Proceeding with preparatory works such as roads along corridor and to the mine, logistic centres and construction camps
- Engineering progressing towards a Bankable Feasibility Study
- Completion of Social Impact and **Environment Assessment**



# Diamonds and Minerals poised to become a significant contributor to the Group



Rehabilitated land at Richards Bay Minerals, South Africa

- Entering a new phase of demand growth for commodities
- Global shift in wealth and demographic profiles driving demand for our products
- Assets provide exposure to different economic drivers and later-cycle inflection points
- Maximising shareholder value through a diverse portfolio of world class, long life, expandable assets operating as sector leaders
- Generating options to participate in market demand growth
- Developing a tier 1 iron ore project in Guinea





Shanghai, China

# Tom Albanese

Chief executive



# Executing our strategy

- Long term industry fundamentals remain attractive
- Rio Tinto's strategy remains unchanged large, long life, low cost assets
- Disciplined and rigorous capital allocation and prioritisation
- Optimisation of capital expenditure; further flexibility available
- Strong operational performance with further significant cost reductions planned
- Material cash proceeds to be delivered through ongoing portfolio optimisation
- Technology and innovation delivers substantial value
- Focused on maximising total shareholder return





Cape Lambert, Western Australia

# Investor seminar

Sydney

29 November 2012

